Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
321	ARIZONA LAND DEVELOPMENT	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
322	AGENCY LAW - PROTECTING THE RIGHTS OF THE BUYER OR SELLER	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
353	LIFE & HEALTH INSURANCE COURSE	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
373	REAL ESTATE IN MEXICO TODAY	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
375	LAND SALES TRAINING PROGRAM	CLASSROOM	01/1999-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
400	HOME INSPECTION & THE REAL ESTATE INDUSTRY	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
402	HOW TO LIST & SELL BUSINESS OPPORTUNITIES	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
408	CONTRACT LAW	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
411	OVERVIEW TO COMMERCIAL PROPERTY MANAGEMENT	CLASSROOM	11/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
412	COMMERCIAL PROPERTY MANAGEMENT STANDARDS	CLASSROOM	11/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
413	MAINTENANCE & OPERATION ISSUES	CLASSROOM	01/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
414	RISK REDUCTION & THE ADA	CLASSROOM	11/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
415	COMMERCIAL LEASING ISSUES	CLASSROOM	11/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
416	ACCOUNTING AND FINANCING (FOR COMMERCIAL PROPERTY MANAGER)	CLASSROOM	11/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
422	LAND DEVELOPMENT 101	CLASSROOM	01/1999-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
430	NEW HOME SALES A STRATEGY FOR SUCCESS	CLASSROOM	01/1999-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
431	NEW HOME SALES A STRATEGY FOR SUCCESS (SESSION 2)	CLASSROOM	01/1999-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
435	COMMISSIONER'S STANDARDS IN BUSINESS BROKERAGE	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
436	LISTING AND MARKETING PROCESS/BUYER BROKER AGENCY	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
437	BUSINESS VALUATION APPROACHES & METHODS	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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438	FINANCIAL STATEMENT ANALYSIS & BANK FINANCING	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
439	PURCHASE OFFER/PURCHASE AGREEMENT	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
440	ESCROW PROCESS/UCC	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
441	BUILDING CODES/ADA/FAIR HOUSING	CLASSROOM	01/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
446	REAL ESTATE SETTLEMENT PROCEDURES ACT	CLASSROOM	02/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
447	CONTRACT LAW - CASE STUDY	CLASSROOM	07/1999-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
453	FAIR HOUSING TEACHING HISTORY	CLASSROOM	04/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
455	FHA APPRAISAL REQUIREMENTS	CLASSROOM	08/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
457	BROKER MANAGEMENT CLINIC	CLASSROOM	10/2000-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
459	DISCLOSURE ISSUES IN A LITIGIOUS ENVIRONMENT	CLASSROOM	01/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
460	PROFESSIONAL CONDUCT	CLASSROOM	01/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
461	REAL ESTATE LAW RESIDENTIAL ISSUES	CLASSROOM	03/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
462	RESIDENTIAL CONTRACT WRITING & PROBLEM SOLVING	CLASSROOM	03/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
463	APARTMENTS AS AN INVESTMENT	CLASSROOM	03/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
464	ARCHITECTURAL STYLES	CLASSROOM	03/2001-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
466	ARIZONA TITLE PROCEDURES	CLASSROOM	03/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
468	REAL ESTATE CONTRACTS LEGAL & LETHICAL CONSIDERATIONS	CLASSROOM	04/2001-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
479	REAL ESTATE DISCLOSURE COURT CASES	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
480	REAL ESTATE DISCLOSURE ISSUES: THE PUBLIC REPORT	CLASSROOM	04/2002-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
481	REAL ESTATE DISCLOSURE ISSUES BUYER & SELLER OBLIGATIONS	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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483	REAL ESTATE DISCLOSURE ISSUES TRANSACTION IMPACT	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
484	AGENCY LAW - CASE STUDIES	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
485	DISCLOSURE ISSUES - COMMERCIAL REAL ESTATE	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
486	DISCLOSURE ISSUES - FOR THE RESIDENTIAL PROPERTY MANAGER	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
487	ENVIRONMENTAL ISSUES - FACING COMMERCIAL PROPERTY MANAGERS	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
488	DISCLOSURE ISSUES--BUSINESS BROKERS	CLASSROOM	04/2002-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
489	REAL ESTATE ASSISTANT TRAINING PROGRAM III	CLASSROOM	04/2002-12/2010	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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522	ANALYZING & RECASTING FINANCIAL STATEMENTS	CLASSROOM	03/2004-12/2010	12 HOURS	10	0.5	INTERDISCIPLINARY/ ELECTIVE
527	APPRAISING MANUFACTURED HOUSING	CLASSROOM	03/2004-12/2010	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
529	QUALIFIER PLUS IIIX TRAINING-CALCULATOR	CLASSROOM	07/2004-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
537	HOW TO SELL-PROMOTING LISTINGS	CLASSROOM	12/2004-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
538	HOW TO SELL-SELLING BUYER	CLASSROOM	12/2004-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
545	FAIR HOUSING DOWN THROUGH THE AGES	CLASSROOM	12/2004-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
547	UNIFORM RESIDENTIAL APPRAISAL REPORT	CLASSROOM	07/2005-122006	7 HOURS	5.83	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
548	REALTOR CODE OF ETHICS TRAINING	CLASSROOM	07/2005-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
549	RESIDENTIAL LOAN PROCESSING COURSE-LOAN PROGRAM	CLASSROOM	01/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
550	RESIDENTIAL LOAN PROCESSING COURSE-LOAN PROCESSING OVERVIEW	CLASSROOM	01/2006-12/2010	3			

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561	FHA/FNMA REQUIREMENTS FOR APPRAISING CONDOMINIUMS	CLASSROOM	02/2006-12/2010	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
562	FHA MINIMUM PROPERTY STANDARDS AND FNMA APPRAISAL GUIDELINES	CLASSROOM	02/2006-12/2010	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
563	LEGAL TOPICS FOR THE REAL ESTATE LICENSEES	CLASSROOM	03/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
564	AGENCY ISSUES-PAST, PRESENT, AND FUTURE	CLASSROOM	05/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
567	LANDLORDS & TENANTS PLAYING FAIR	CLASSROOM	07/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
568	MANAGING SINGLE-FAMILY HOMES	CLASSROOM	07/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
570	AP-02 BASIC APPRAISAL PROCEDURES	CLASSROOM	09/2006-12/2010	30 HOURS	25	1.5	INTERDISCIPLINARY/ ELECTIVE
571	AP-01BASIC APPRAISAL PRINCIPLES	CLASSROOM	09/2006-12/2010	30 HOURS	25	1.5	INTERDISCIPLINARY/ ELECTIVE
572	AP-07 RESIDENTIAL REPORT WRITING	CLASSROOM	09/2006-12/2010	15 HOURS	12.5	0.5	INTERDISCIPLINARY/ ELECTIVE
573	COMMERCIAL REAL ESTATE FINANCING	CLASSROOM	09/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
574	CONDIMINIUMS, CO-OPS, AND PUDS	CLASSROOM	11/2006-12/2010	7 HOURS	5.83	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
575	ARIZONA LAWS AND CONSUMER PROTECTION	CLASSROOM	12/2006-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
578	RESEARCHING YOUR WAY TO REDUCED RISK IN REAL ESTATE	CLASSROOM	02/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
579	ARIZONA CONTRACT LAW AND NEW HOME CONSTRUCTION	CLASSROOM	03/2007-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
580	ARIZONA LAW AND THE HOME BUILDER	CLASSROOM	03/2007 - 12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
581	DISCLOSURE OBLIGATIONS AND CONSTRUCTION DEFECTS	CLASSROOM	03/2007-12/2009	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
582	THE ILLUSTRATED PROCESS OF HOME BUILDING	CLASSROOM	03/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
583	COMPLETING CONSTRUCTION OF THE NEW HOME-THE PROJECT IN PICTURES	CLASSROOM	03/2007-12/2009	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
584	LOAN FRAUD AND OTHER FACTORS IMPACTING RESIDENTIAL REAL ESTATE	CLASSROOM	03/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
585	KEEPING CURRENT WITH COMMISIONER'S STANDARDS	CLASSROOM	03/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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611	AP-14B GENERAL APPRAISER INCOME APPROACH	CLASSROOM	07/2007-12/2010	30 HOURS	25	1.5	INTERDISCIPLINARY/ ELECTIVE
613	FAIR HOUSING	SELF-PACED	12/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
614	LATEST TRENDS IN MORTGAGE PRODUCTS	SELF-PACED	12/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
615	FORECLOSURES	SELF-PACED	12/2007-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
616	MANAGING SINGLE FAMILY HOMES & WRITING THE RESIDENTIAL LEASE	CLASSROOM	02/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
620	PREFORECLOSURE OPPORTUNITIES	CLASSROOM	01/2008-12/2010	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
625	FORECLOSURE AND SHORT SALES	CLASSROOM	01/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
626	1031 EXCHANGES - ADVANCED ISSUES	CLASSROOM	02/2008-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
628	1031 EXCHANGES - ESSENTIAL CONCEPTS	CLASSROOM	02/2008-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
629	1031 EXCHANGES- INTERMEDIATE ISSUES	CLASSROOM	02/2008-12/2009	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
630	REAL ESTATE MORTGAGE MARKET-NEW PROGRAMS AND REQUIREMENTS	CLASSROOM	02/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
631	DOING BUSINESS ON INDIAN RESERVATION PRACTICAL CONSIDERATIONS	CLASSROOM	03/2008-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
632	COMMERCIAL PRACTITIONER CONTRACT WRITING IV	CLASSROOM	03/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
633	PROPERTY LAW	SELF-PACED	02/2008-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
634							

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640	REAL ESTATE IN MEXICO	CLASSROOM	05/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
641	RESIDENTAIL RENTALS- LEASING IN TODAY'S MARKET	CLASSROOM	04/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
642	ANNUAL INSTRUCTOR DEVELOPMENT WORKSHOP	CLASSROOM	04/2008-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
643	MARKET UPDATE "REAL ESTATE MID-YEAR REPORT"	CLASSROOM	04/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
644	COMMERCIAL REAL ESTATE - MARKET TRENDS, CONDITIONS AND DEVELOPMENT	CLASSROOM	05/2008-12/2008	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
645	AGENCY- THEN AND NOW	SELF-PACED	05/2008-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
650	SELLING LUXURY HOMES - UPDATE ON MARKET TRENDS	CLASSROOM	07/2008-12/2008	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
651	WRITING THE FHA CONTRACT AND OTHER FINANCING TRENDS	CLASSROOM	07/2008-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
653	INTRODUCTION TO BUSINESS BROKERAGE	CLASSROOM	07/2006-12/2010	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
654	ARIZONA CONTRACT LAW	SELF-PACED					

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673	ECONOMIC INFLUENCES ON REAL ESTATE	CLASSROOM	02/2009-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
674	MARKET CYCLES INFLUENCES REAL ESTATE	CLASSROOM	02/2009-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
675	FORECLOSURE/SHORT SALE SEMINAR	CLASSROOM	02/2009-12/2009	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
678	BUYING BANK-OWNED (REO) PROPERTY	CLASSROOM	02/2009-12/2009	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
683	HOW TO WORK THE DISTRESSED PROPERTY MARKET	CLASSROOM	02/2009-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
684	RESIDENTIAL LEASING - RENTAL ISSUES FOR 2009	CLASSROOM	04/2009-12/2009	4 HOURS	3.33	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
685	LOAN MODIFICATION: TERMS, DOCUMENTATION AND BORROWER QUALIFICATIONS FOR MODIFYING RESIDENTIAL AND COMMERICAL LOANS; UPDATE OF GOVERNMENT STANDARDS.	CLASSROOM	04/2009-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
686	QUALIFYING THE TENANT/FAIR HOUSING	CLASSROOM	03/2009-12/2010				

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735							

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756	FAIR HOUSING AND INTERNET ADVERTISING	CLASSROOM	03/2010-12/2010	3 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
757							